



TRINITY

CONSTRUCTORS

EXCELLENCE. HONESTY. ACCOUNTABILITY.

2020

QUALIFICATION STATEMENT

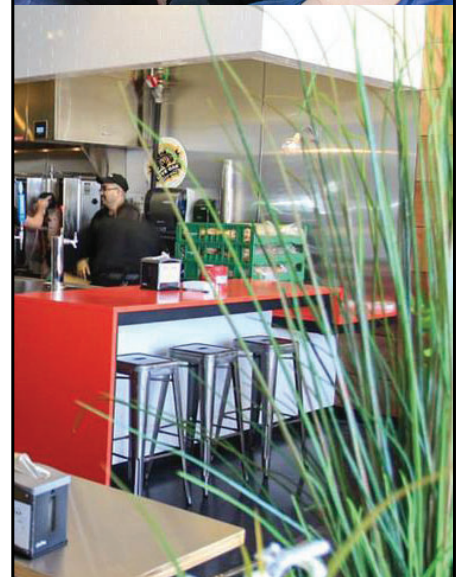
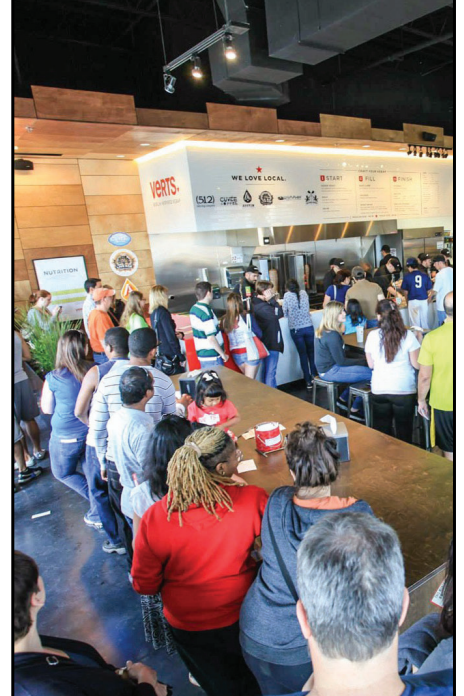
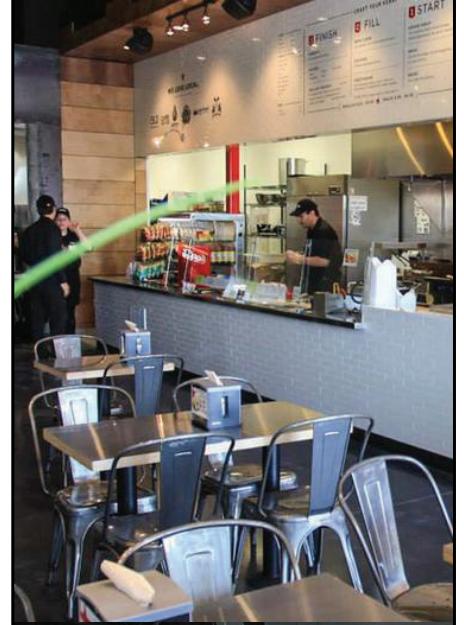
CEO'S STATEMENT

Trinity Constructors is governed by our core values. Excellence in all we do; Honesty with everyone we encounter; and Accountability to everyone we do business with. We live by and execute our business by these simple standards.

We believe communication solves many of the daily problems that tend to arise in the construction industry. By ensuring our clients know everything we do about the progression of the project, we eliminate most of the stresses that are common with fast paced building. We understand that when starting or expanding a business, we are but one part of the process. From fixtures, equipment, leases, staffing and marketing, owners have a great deal of other things that require their time and attention. We want our time with the client to be as valuable and efficient as possible so that they can focus on the other tasks that make their business grow.

One of the most important things we do as a General Contractor is understand our customer's expectations. This ensures we know the rules of the game before the kickoff. In each and every project, we will work with our clients to understand their needs, who the players are, and how to keep them happy. We will then ensure our process is understood and refined to create the best possible scenario for success.

Our continued growth is standing singularly upon the successful completion of our work, for you, our customer. We take the trust we are placed with seriously. Our focus will always be a mutually beneficial relationship between our clients, our trade partners, and ourselves.



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WHO WE ARE

Trinity Constructors was founded in 2014 as a result of a collective realization that there was a fundamental flaw in how medium sized commercial general contractors did business. What the founders saw as the old way of building was full of paper spreadsheets, gruff superintendents, and disloyalty from the trades due to bureaucratic and slow payment processes. If they could implement technology, a heightened level of professionalism, and create true trade partners by expediting payment, a new and better way of building could be realized. The founders believed this approach would enable a greater efficiency in producing quality work with higher levels of customer satisfaction than was accepted as the norm from commercial clients.

With this vision, Trinity Constructors was born and raised on the core values of Excellence, Honesty, and Accountability.

Quickly, people looking for spaces to be built started reaching out to the familiar faces they knew and enjoyed working with. Trinity produced over seven million dollars in revenue in its first year in business and has been continued to aggressively grow. Clear communication, establishing solid expectations, and honoring our commitments have driven numerous clients to seek out the way we do business. Trade partners are kept consistent on all of our multi location client's projects and we have cut the red tape of paying trades every 60 days that result in disgruntled trades and inconsistent production standards. Our trade partners prefer working with us over our competition, and that provides Trinity a strong competitive advantage when estimating projects and agreeing to expedited timelines.

As we look to the future, all of us at Trinity remain focused on you. Whether you are a prospective client, a trade partner, or one of our own, you are why we are here and what we love to do. We thank you and hope you too will become part of our history.



The Spa at Travaasa Austin

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JUSTIN BLACKBURN

CEO

Justin started his career in the construction industry as an emergency response technician for one of the largest disaster restoration contractors in the county. As a field technician, he learned how to repair commercial buildings that suffered damage from fires, floods and other natural disasters. Working for large institutional clients, he learned that quality and speed were the two most important factors in a successful project. After managing projects in the aftermath of the September 11th terrorist attacks, Justin became a National Project Manager and was assigned to New Orleans to oversee the restoration of several large commercial projects after damage from Hurricane Katrina, completing over \$70M in contracts.

Desiring to stay in one place, Justin focused on commercial construction in the Central Texas region where he began working with fast paced, multi-location retail and restaurant clients who valued not only the quality of the work performed, but the intensity his experience brought to their projects.

Co-Founding Trinity Constructors in 2014, Justin continues to enjoy the aggressive nature of the Texas construction market and the exciting new clients that approach the firm every day looking for a fair priced, high quality and efficient construction process. Justin is dedicated to ensuring each and every client receives service above their expectations.

“Never put off until tomorrow what you can accomplish today.”



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MATT SANDERS DIRECTOR OF OPERATIONS

Matt was born and raised in Bakersfield, which people there called “The Little Texas of California”. His first job was working on ranches and feedlots starting at ten years old and going through graduation from high school. After graduating at the top of his class, he received a scholarship to Arizona State University for academics and track, but instead, he chose to join the United States Air Force. His parents were less than thrilled, but Matt wanted the challenge. He was trained as a combat medic in the pararescue squad, and this had an important impact on how Matt sees himself and those around him that is still in effect today. Matt is a team player, period.

After leaving the Air Force as a staff sergeant, Matt wanted another challenge. He moved to LA and worked as in the LA County Paramedic Corp for a decade in some of toughest neighborhoods, working alongside some great professionals and seeing both the best and worst in people. On the side, Matt started working in a commercial cabinet shop, and he found a lot of satisfaction in the precision required and the end result of a job complete.

Family called Matt to Texas, and he accepted a position as a production manager in a high end residential and commercial millwork company in Austin. Matt's ability to lead was immediately realized, and for the next five years, he coordinated the completion of countless projects across Austin, many downtown and at such notable sites such as the Frost Building and the Driskill Hotel. When his company was hired by Trinity Constructors to complete a difficult project, Matt's ability to lead others and overcome challenging obstacles was immediately recognized, and he was recruited to work for Trinity and lead the charge on some of our most demanding projects.

“A problem is just another wonderful opportunity for a solution.”



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AUSTIN TARAS PROJECT EXECUTIVE

Austin graduated from Burnet High School in 2005, shortly after, he joined the United States Coast Guard and served 4 years as a shipboard engineer. During his tenure he was trained and received certification in advanced digital and analog electronics. Coinciding with being assigned as a maritime law enforcement officer working with multiple military personnel abroad and domestic. These duties included search and rescue missions all over the Caribbean and Guantanamo Bay, and he was one of the first responders for the Deep Water Horizon oil spill in 2010.

After his enlistment, Austin entered the Oil & Gas industry for 6 years working for a Houston based contractor, an industry leader in solids control waste and removal. During this time he was promoted to operations manager and covered drilling operations for South and West Texas under multiple Oil and Gas operators (EOG Resources/Conoco Phillips/BP).

Following the conclusion of his time in the energy sector, Austin pursued the construction industry working for a leading electrical contractor, soon being promoted to head of sales and business development for Central Texas. During this period he worked closely with several general contractors to ensure their electrical and lighting needs were met and successfully won over \$5M in awarded new electrical contracts in just a one year span. He was also in charge of recruiting and training new sales reps and increasing the company's growth and marketing approach.

On his down time Austin enjoys spending time outdoors with his dog, Merlin and participating in sporting events. He has always provided loyalty and integrity to all endeavors, and he is a big believer and proof that hard work and perseverance will bring reward to any who pursue it.



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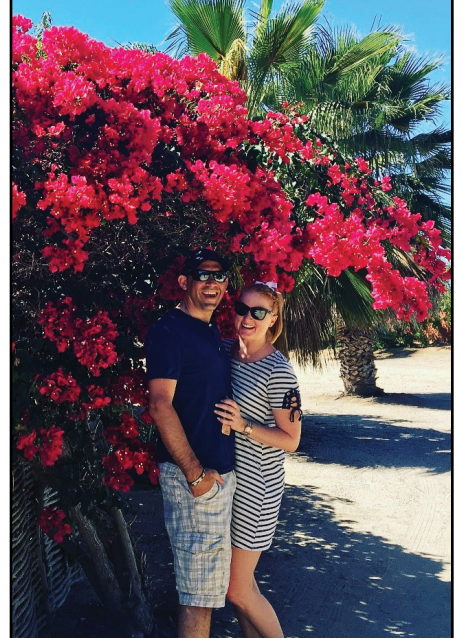
KELLI BLACKBURN BUSINESS MANAGER

Kelli grew up in Colorado but made Texas her home as fast as she could. After attending the University of Colorado, she went into the corporate world of insurance before starting a career in health care. Performing duties ranging from patient care to diagnostics to unit management, she gained skills that are beneficial and sought after in many business forums. As such, she was recruited out of the hospital setting into the human resource sector of a prominent urgent care company in Austin, Texas.

She spent the next few years learning the HR world and climbing the ranks. She then was courted by a worldwide managed services provider to consult and manage the statement of work program for a major computer company. After a few years, the opportunity arose for Kelli to join forces with the Trinity team and she could not pass that up. Her positive attitude and energetic personality are only two of the many key traits that assist her in managing the day-to-day in our office. Her organizational skills, attention to details and commitment to procedure ensure that the office runs smoothly.

You can find Kelli enjoying time with her horse, Ginger, on the weekends. She and her husband Justin are committed fur parents to Whiskey and Berlin and you can almost always find a foster pup or two running around their house.

“Either run the day or the day runs you.”



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CORE VALUES

We offer general contractor and construction management services to clients throughout Texas. We have carefully assembled hand-picked teams of subcontractors in Austin, San Antonio, Dallas, Fort Worth, and Houston, which enables us to provide competitive pricing while maintaining a high standard for time schedules and build quality.

EXCELLENCE

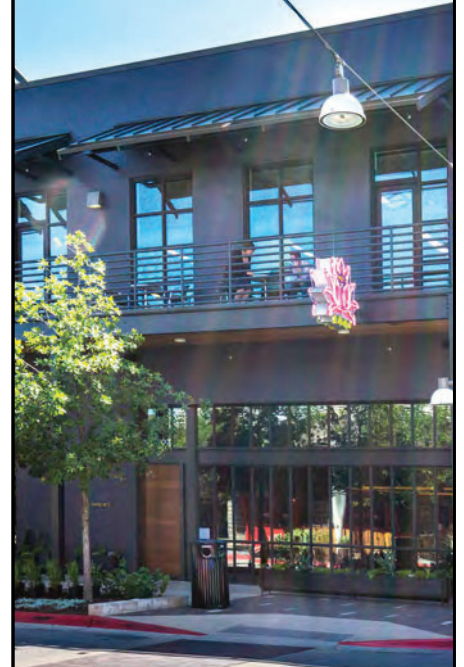
We execute with the highest technical, professional and ethical standards.

HONESTY

We perform with truthfulness, sincerity, fairness and candor.

ACCOUNTABILITY

We are accountable to our customers, partners and our colleagues.



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DESIGN-BUILD APPROACH

Design-build is a method of project delivery in which one entity - the design-build team - works under a single contract with the project owner to provide design and construction services.

Design-build is also known as design/construct and single-source responsibility. Across the country and around the world, design-build successfully delivers office buildings, schools, stadiums, and transportation and water infrastructure projects with superior results.

Design-build is an alternative to design-bid-build. Under the latter approach, design and construction are split - separate entities, separate contracts, separate work.

DESIGN-BUILD ADVANTAGE

Faster Delivery - Collaborative project management means work is completed faster with fewer problems.

Cost Savings - An integrated team is geared toward efficiency and innovation.

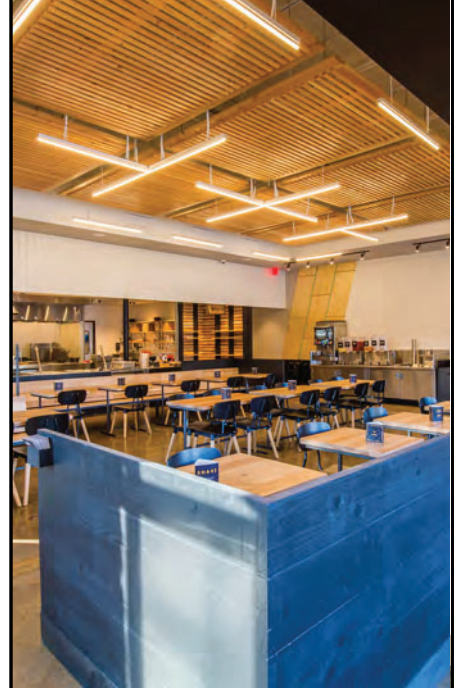
Better Quality - Design-builders meet performance needs, not minimum design requirements, often developing innovations to deliver a better project than initially imagined.

Singular Responsibility - One entity is held accountable for cost, schedule and performance.

Decreased Administrative Burden - Owners can focus on the project rather than managing disparate contracts.

Reduced Risk - The design-build team assumes additional risk.

Reduced Litigation Claims - By closing warranty gaps, owners virtually eliminate litigation claims.



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AIA 305

TYPE OF WORK:

- General Contractor

ORGANIZATION:

How many years has your organization been in business as a Contractor?

- 10

How many years has your organization been in business under its present business name?

- 10

Under what other or former names has your organization operated?

- 10

If your organization is a corporation, answer the following:

Date of incorporation:

- 10-1-2010

State of incorporation:

- Colorado

President's name:

- Justin Blackburn

Vice-president's name(s):

- Kelli Blackburn

Secretary's name:

- Kelli Blackburn

Treasurer's name:

- Kelli Blackburn

LICENSING:

List jurisdictions and trade categories in which your organization is legally qualified to do business, and indicate registration or license numbers, if applicable.

- General Contractor – All jurisdictions in Texas

List jurisdictions in which your organization's partnership or trade name is filed.

- Travis County, Texas

EXPERIENCE:

List the categories of work that your organization normally performs with its own forces.

- General Contracting

Claims and Suits

Has your organization ever failed to complete any work awarded to it?

- None

Are there any judgments, claims, arbitration proceedings or suits pending or outstanding against your organization or its officers?

- No

Has your organization filed any law suits or requested arbitration with regard to construction contracts within the last five years?

- No

Within the last five years, has any officer or principal of your organization ever been an officer or principal of another organization when it failed to complete a construction contract?

- No

TRADE REFERENCES

SOLOMON ELECTRICAL

BJ Solomon

Phone: 512.589.1635

SOUTHWEST PLUMBING

Ashik Revdiwala

Phone: 832.692.3409

PACO'S DRYWALL

Paco Santander

Phone: 512.801.4301

T & S PLUMBING

Shawn Knox

Phone: 512.718.4848

MADCO MECHANICAL

Matthew Dunn

Phone: 512.731.6736

BANK REFERENCE

HORIZON BANK TEXAS

Joel Cavness

Senior Vice President of Commercial Lending

Phone: 512.457.5434



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CLIENT REFERENCES

NEW WATERLOO GROUP

Patrick Jeffers

Phone: 512.296.6324

CAVA

Lindsey Martin

Phone: 440.796.2249

ENDEAVOR REAL ESTATE GROUP

Shane Hesson

Phone: 512.415.5890

INDUSTRY REFERENCES

COEXIST

Frank and Megan Lin

Phone: 512.992.2304

DESIGNTRAIT

Becky and Tray Toungeate

Phone: 512.542.0073

JEFF FOX

Fox Architecture

Phone: 512.560.3790



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