## III TRINITY constructors

EXCELLENCE. HONESTY. ACCOUNTABILITY.

# 2019

**QUALIFICATION STATEMENT** 

#### DIRECTOR'S STATEMENT

Trinity Constructors is governed by our core values. Excellence in all we do; Honesty with everyone we encounter; and Accountability to everyone we do business with. We live by and execute our business by these simple standards.

We believe communication solves many of the daily problems that tend to arise in the construction industry. By ensuring our clients know everything we do about the progression of the project, we eliminate most of the stresses that are common with fast paced building. We understand that when starting or expanding a business, we are but one part of the process. From fixtures, equipment, leases, staffing and marketing, owners have a great deal of other things that require their time and attention. We want our time with the client to be as valuable and efficient as possible so that they can focus on the other tasks that make their business grow.

One of the most important things we do as a General Contractor is understand our customer's expectations. This ensures we know the rules of the game before the kickoff. In each and every project, we will work with our clients to understand their needs, who the players are, and how to keep them happy. We will then ensure our process is understood and refined to create the best possible scenario for success.

Our continued growth is standing singularly upon the successful completion of our work, for you, our customer. We take the trust we are placed with seriously. Our focus will always be a mutually beneficial relationship between our clients, our trade partners, and ourselves.

#### WHO WE ARE

Trinity Constructors was founded in 2014 as a result of a collective realization of the founders that there was a fundamental flaw in how medium sized commercial general contractors did business. What they saw as the old way of building was full of paper spreadsheets, gruff superintendents, and disloyalty from the trades due to bureaucratic and slow payment processes. If they could implement technology, a heightened level of professionalism, and create true trade partners by expediting payment, a new and better way of building could be realized. The founders believed this approach would enable a greater efficiency in producing quality work with higher levels of customer satisfaction than was accepted as the norm from commercial clients.

With this vision, Trinity Constructors was born and raised on the core values of Excellence, Honesty, and Accountability.

Quickly, people looking for spaces to be built started reaching out to the familiar faces they knew and enjoyed working with. Trinity produced over seven million dollars in revenue in its first year in business and has been continued to aggressively grow. Clear communication, establishing solid expectations, and honoring our commitments have driven numerous clients to seek out the way we do business. Trade partners are kept consistent on all of our multi location client's projects and we have cut the red tape of paying trades every 60 days that result in disgruntled trades and inconsistent production standards. Our trade partners prefer working with us over our competition, and that provides Trinity a strong competitive advantage when estimating projects and agreeing to expedited timelines.

As we look to the future, all of us at Trinity remain focused on you. Whether you are a prospective client, a trade partner, or one of our own, you are why we are here and what we love to do. We thank you and hope you too will become part of our history.



#### JUSTIN BLACKBURN PRINCIPAL

Justin started his career in the construction industry as an emergency response technician for one of the largest disaster restoration contractors in the county. As a field technician, he learned how to repair commercial buildings that suffered damage from fires, floods and other natural disasters. Working for large institutional clients, he learned that quality and speed were the two most important factors in a successful project. After managing projects in the aftermath of the September 11<sup>th</sup> terrorist attacks, Justin became a National Project Manager and was assigned to New Orleans to oversee the restoration of several large commercial projects after damage from Hurricane Katrina, completing over \$70M in contracts.

Desiring to stay in one place, Justin focused on commercial construction in the Central Texas region where he began working with fast paced, multi-location retail and restaurant clients who valued not only the quality of the work performed, but the intensity his experience brought to their projects.

Co-Founding Trinity Constructors in 2014, Justin continues to enjoy the aggressive nature of the Texas construction market and the exciting new clients that approach the firm every day looking for a fair priced, high quality and efficient construction process. Justin is dedicated to ensuring each and every client receives service above their expectations.

"Never put off until tomorrow what you can accomplish today."



## **CORE VALUES**

We offer general contractor and construction management services to clients throughout Texas. We have carefully assembled handpicked teams of subcontractors in Austin, San Antonio, Dallas, Fort Worth, and Houston, which enables us to provide competitive pricing while maintaining a high standard for time schedules and build quality.

#### EXCELLENCE

We execute with the highest technical, professional and ethical standards.

#### HONESTY

We perform with truthfulness, sincerity, fairness and candor.

#### ACCOUNTABILITY

We are accountable to our customers, partners and our colleagues.



#### PROTECTING THE ENVIRONMENT

Respecting and protecting the environment is a responsibility Trinity Constructors does not take lightly. We are committed to being a good corporate citizen and, as such, conduct our business in ways, which insure none of our projects have a negative impact on the environment.

Stringent site-specific environmental management policies are implemented for all Trinity projects, and we require all employees and contractors to adhere to our guidelines. In fulfilling our corporate responsibilities and objectives, we strive for continual improvement and compliance with environmental legislation.

At Trinity Constructors, we know it is our responsibility to provide, and uphold the highest quality of standards when it comes to providing safe and eco-friendly green building materials.



## **DESIGN-BUILD APPROACH**

Design-build is a method of project delivery in which one entity - the design-build team - works under a single contract with the project owner to provide design and construction services.

Design-build is also known as design/construct and single-source responsibility. Across the country and around the world, designbuild successfully delivers office buildings, schools, stadiums, and gransportation and water infrastructure projects with superior results.

Design-build is an alternative to desing-bid-build. Under the latter approach, design and construction are split - separate entities, separate contracts, separate work.

#### **DESIGN-BUILD ADVANTAGE**

Faster Delivery - Collaborative project management means work is completed faster with fewer problems.

Cost Savings - An integrated team is geared toward efficience and innovation.

Better Quality - Design-builders meet performance needs, not minimum design requirements, often developing innovations to deliver a better project than initially imagined.

Singular Responsibility - One entity is held accountable for cost, schedule and performance.

Decreased Administrative Burden - Owners can focus on the project rather than managing disparate contracts.

Reduced Risk - The design-build team assumes additional risk.

Reduced Litigation Claims - By closing warranty gaps, owners virtually eliminate litigation claims.



## TRADE REFERENCES

SOLOMON ELECTRICAL BJ Solomon Phone: 512.589.1635

**SOUTHWEST PLUMBING** Ashik Revdiwala Phone: 832.692.3409

PACO'S DRYWALL Paco Santander Phone: 512.801.4301

T & S PLUMBING Shawn Knox Phone: 512.718.4848

MAD COMPANY MECHANICAL Matthew Dunn Phone: 512,731.6736

## **BANK REFERENCE**

#### HORIZON BANK TEXAS

Joel Cavness Senior Vice President of Commercial Lending Phone: 512.457.5434



#### EXCELLENCE | HONESTY | ACCOUNTABILITY

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## **CLIENT REFERENCES**

**NEW WATERLOO GROUP** Patrick Jeffers Phone: 512.296.6324

**CAVA** Lindsey Martin Phone: 440.796.2249

VENETIAN NAIL SPA Paige Prenell Phone: 954.775.6693

ENDEAVOR REAL ESTATE GROUP Brian Hawthorne Phone: 512.993.4488

#### **INDUSTRY REFERENCES**

**DWAYNE YOUNG** Owner II GC Phone: 602.930.0751

**JEFF FOX** Fox Architecture Phone: 512.560.3790





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